Our Objectives

The CT Developers Forum is a forum for high level networking among industry professionals and provides knowledge immediately useful to improve our members' bottom lines.

We do the following:

- Provide a friendly, social, welcoming venue for members to meet and network - Every meeting starts with a 45-60 minute cocktail gathering.
- Provide regular market updates - Every meeting includes a roundtable market update to report on buyer traffic, market conditions, and ongoing developments.
- Provide high quality information and education The forum's meetings include expert speakers on hot topics, or council members discuss among themselves or with outside groups important issues impacting real estate development and construction.

If You're Not a Member ... Join us today!

Developers Forum dues are renewable on the date of your membership.

Memberships are by firm or company.

Members can send as many employees to
the meetings as they'd like. Members are
also welcome to bring their guests to
meetings.

Dues \$500 annually

[For developer & associate members]

Allied/Non-Profit/Trade Org. \$250 annually

[For groups tax exempt under IRC 501(c)]

Call the HBRA of CT, 860-216-5858 to request a membership application (or if reading this online, <u>click here</u>)

"No newsletter, website, chat room or rolodex can tell you as much about the statewide residential development market as The Developers Council. This is a network of people who are living the successes and challenges of the business every day."

- Tim Hollister, Shipman & Goodwin, LLC



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The Connecticut Developers Forum







A member forum sponsored by the HBRA of Connecticut, The CT Developers Forum is a coalition of builders, developers, land use attorneys, engineers, realtors and others in the development community.

The group meets often, bringing together industry experts to evaluate land use issues, market trends, and other issues impacting real estate development in Connecticut.

Top - Republican President Pro Tem, Sen. Len Fasano; Speaker of the House, Rep. Joe Aresimowicz; **Middle** -Monthly council dinner. **Bottom** - Council Chairman, Bill Ferrigno and Council Membership Chair, Mike Girard.

Learn from experts at monthly meetings

The Developers Forum meets regularly (usually on the first Thursday of the month) (except for July and August) to discuss topics of interest to the land development and building community.

Economists, planners, lawyers, engineers, regulators and others discuss a wide range of issues with Council members. The discourse is always informative, often entertaining.

On occasion, larger events are sponsored by the Developers Council and HBRA of CT, e.g., we organized a large coalition of likeminded groups to host a forum for gubernatorial candidates.

Including real estate and market updates, each meeting also provides ample time to socialize and network with colleagues.

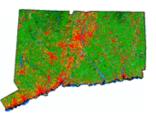


Developers Forum Chair Bill Ferrigno, talks with the attendees at our Economic Update, with guest speaker, Don Klepper-Smith.

What We Do

The Developers Forum takes a positive, effective stance on making Connecticut competitive again and helping to create jobs. Working in conjunction with the HBRA's Gov't Affairs Committee, we work closely with allied groups who share our interest in a prosperous Connecticut

The Developers
Forum evaluates
issues important to
the development
and building community, proposing
and supporting
legislation to advance industry interests. Some examples:



Land cover map from UConn's Center for Land Use Education and Research

- Active participation in the "smart growth" debate and the myriad legislative and regulatory proposals generated by it.
- Bills to reform the Connecticut Inland Wetlands & Watercourses Act, DEEP's storm water permitting program and stream flow regulations, STC/DOT permits, and improvements to local subdivision and site plan processes. We strive for a certain, simple and swift regulatory process, all without harming valuable environmental resources.
- Work to control municipal exactions of open space, parks, playgrounds or fees in-lieu-of land dedications in the state's subdivision statutes, ensuring that such exactions are "roughly proportional" to the impacts caused by a subdivision.
- Draft pro-active legislative proposals to create consistent timelines for hearings and deciding the multitude of permits and approvals in the land use review process.
- Strong support for broader pro-business regulatory and tax policies.

Recent meeting topics

CT Developers Forum members benefit from the experts' experience on many topics, moderated by Forum Chairman, **Bill Ferrigno**, Sunlight Construction:

- Soil scientists & environmental experts speaking on the inland wetlands & watercourses act
- Lenders addressing acquisition & development financing
- Municipal planners on what developers can do to move proposals through local approvals
- Leading economists & demographers speaking on the short & long term future of real estate markets in Connecticut
- Attorneys, engineers, residential market and sales professionals, and many others providing nuts and bolts information that Forum members can use in their businesses.

Our members say that Developers Forum meetings are the best association meetings they attend and are the most productive use of their valuable time.



Bob Fusari, Sr. & Mike Bennett network during cocktail hour.