STATE OF CONNECTICUT EMPLOYMENT SECURITY DIVISION UNEMPLOYMENT COMPENSATION TAX DIVISION

{HBRA of CT Comments on this "ABC Test" are noted in red, italic type}

SELF-ASSESSMENT OF THE EMPLOYER-EMPLOYEE RELATIONSHIP FOR CT UNEMPLOYMENT TAXES

The determination of independent contractor status versus employee status is often a complex decision. Connecticut unemployment law states that employment is any service performed under an express or implied contract of hire that creates the relationship of employer and employee. Workers who are employees under the common law definition of master and servant (the standard applied by the Internal Revenue Service) are therefore covered for state unemployment purposes. In Connecticut however, irrespective of whether the common law relationship of master and servant exists, the law holds that service will be considered employment subject to the act unless the service recipient can establish compliance with Connecticut General Statutes Section 31-222(a)(1)(B)(ii), commonly referred to as the ABC test which is outlined below.

To be considered an independent contractor, an individual must meet all three of the following tests.

A. The worker must be free from direction and control in the performance of the service, both under the contract of hire and in fact. (Essentially, this is the common law definition.) {Home builders & remodeler general contractors must, by necessity, exercise some degree of control over subcontractors on a home job site.

There would be complete chaos if "free from direction and control" means no direction or control. While a GC doesn't set specific hours in which a sub must work, they must control the overall schedule and set specific start and completion dates. GC's don't control how specific tasks are done, but must control the overall sequence of work so a home is built properly and efficiently, and GCs must set quality expectations. The quality expectations of both the GC and the home buyer/homeowner must be corrected immediately, which means the GC must exercise some direction and control over the sub immediately to achieve the quality expectations. That should not automatically convert those subs into employees. Comments are provided below on each of the 20 questions that make up the "A" part of the ABC test.}

AND

B. The worker's services must be performed:

EITHER

(1) Outside the usual course of the employer's business {This needs clarification because sometimes a GC's employees will perform a particular task, but at other times an independent subcontractor must be brought in to perform the same task because the employees are working on a different home or otherwise engaged in other work in, for example, a subdivision.}

OR

(2) Outside all of the employer's places of business. {This needs clarification because if the home construction site is considered the employer's "place of business" this test can never be passed. By definition, all or most construction work is done at the home under construction. It's an absurd interpretation of the law to say that work done at the construction site is not outside the employer's place of business and that needs to be fixed.}

C. The worker must be customarily engaged in an independently established trade, occupation, profession or business of the same nature as the service being provided. {See our comments on part "C" of the ABC Test below. For the residential construction industry, perhaps unlike some other industries, part "C" is much less of an interpretation issue than is parts "A" and "B". The distinctions between industries and professions in this regard highlight how the one-size fits all use of the ABC Test does not serve CT's businesses very well.}

It is important to note that test A above will not be satisfied if the person or persons for whom the service is performed retain the right to exercise direction and control over the service, even when the right is not used. Also, bear in mind that an individual who forms a business in response to an offer of work as an independent contractor will meet neither the "customarily engaged" nor the "independently established" criteria of test C.

The following form is designed to allow you to perform a self-examination of the status of workers in your business whom you consider to be independent contractors.

SELF-ASSESSMENT OF THE EMPLOYER-EMPLOYEE RELATIONSHIP FOR CT UNEMPLOYMENT TAXES – page 2

The determination of a worker's status is both technical and complex. This self-assessment is designed only as a guide; it is not an official Department of Labor form. If you have questions concerning the employee versus independent contractor status of a worker please contact you local Unemployment Compensation Field Audit Unit in any one of the areas listed below:

Bridgeport	203-455-2725	Hartford	860-256-3725	Norwich	860-859-5700
Danbury	203-797-4148	Middletown	860-754-5130	Torrington	860-626-6221
Enfield	860-741-4285	New Britain	860-827-7063	Waterbury	203-437-3400
Hamden	203-859-3325	New London	860-439-7550	Willimantic	860-723-2689

As an aid to determining whether an individual is an employee (EE) under the common law rules or an independent contractor (IC), twenty factors or elements have been identified as indicating whether sufficient control is present to establish an employer - employee relationship. These twenty factors have been developed based on an examination of cases and rulings considering whether an individual is an employee.

These twenty factors are designed only as guides for determining whether an individual is an employee. The degree of importance of each factor varies depending on the specific situation. **No single fact or small group of facts is conclusive evidence of the presence or absence of control.** There will be situations where some factors do not apply. Careful scrutiny is required to assure that formalistic aspects of an arrangement designed to achieve a particular status do not obscure the actual substance of the arrangement. (That is, if the relationship of employer-employee exists, the designation of the relationship by the parties as anything other than that of employer-employee is immaterial.)

THE COMMON LAW IS ALSO TEST "A" OF THE "ABC" TEST FOR CT UNEMPLOYMENT

#	FACTOR	DESCRIPTION	EE	IC	DNA
A1	INSTRUCTIONS	Does the firm provide instructions or procedures the worker is expected to follow in doing the work?	YES	NO	

{By necessity, YES, in almost all cases. We're not building widgets or jet engines. Almost every home is unique, framing differs from house to house, many others things are designed differently from house to house, and change orders frequently come from home buyers or homeowners that necessitate immediate instructions. Instructions and procedures given to subcontractors are necessary for them to get the job done correctly. That should not turn them into employees.}

A2	TRAINING	Does the firm provide training to the	YES	NO
		worker?		

{Generally NO, but it's unclear when providing instructions and procedures, Q A1, are deemed to be training under this Q A2. Also, other laws or GC practices may require that all workers, both employees and independent contractors, coming onto a home construction site abide by certain rules, or go through safety training. The type and level of training the question is intended to illicit needs to be clarified.}

A3	INTEGRATION	Does the continuation of the scope and function of the firm depend appreciably upon the services of the worker?	YES	NO	
			ĺ		

{Of course it does, so YES. A GC will have an inspection schedule and, therefore, must schedule work accordingly. For example, the GC cannot schedule an electrical inspection if the wallboard has been put up. Also as noted earlier, quality expectations and performance are critical. There can be 20 or more independent subcontractors that touch a home under construction. Each and every one is by necessity integrated into the successful completion of a home. If any one

		s work, the home buyer or home owner			
		st cease until it's corrected, and the GC			
		sfer, so, YES, the continuation of the G			
A4	PERSONAL	on the services of the worker, be it and Does the firm require the personal	YES	NO	·-}
A4	SERVICE	services of the worker to get the job	IES	NO	
	SERVICE	done?			
		done?			
			<u> </u>		
		mean? Needs clarification. A legitima			
		orm work on a home under construction			
		er, roofer, many others) may also be en hat the question is intended to know?			
		doing the work on the GC's own home.		niy? An	ппаерепает
CONTRACTORIS	Tree to say no to t	long the work on the GC's own home.	/		
A5	ASSISTANTS	Does the firm hire, supervise and pay	YES	NO	
Α3	ASSISTANTS	for any assistants needed by the	ILS	INO	
		worker to do the work?			
		worker to do the work:			
Ma the OO	45-24-2	where a complete a The independent			
• .		ployees as employees. The independe	ent SUD	pays th	eir OWN
A6	as employees.} CONTINUING	Dogs the relationship between the firm	VEC	NO	
Ab		Does the relationship between the firm	YES	NO	
	RELATIONSHIP	and the worker contemplate continuing or recurring work?			
		Continuing of recurring work?			
0/50		"	<u> </u>		
		"contemplate" mean in this context?			
		oping to be reengaged for the next hor			
		's understanding that continued or red			
		their contracts to the GC's standards.			
		you do find one, a GC wants to continu should not convert independent contra			
Ariswering to	HOURS OF	Does the firm set the hours of work or	YES	NO NO	yees. _/
Λ'	WORK	the amount of hours to be worked by	ILS	INO	
	Workit	the individual?			
		the marriadar.			
{Sometimes	the "hours of wor	k" must be set for both employees and	subco	ontracto	rs in order to
		er subcontractors or the GC's employe			
		s of a home owner (e.g., homeowner sa			
		ne job site between certain hours). Ger			
		et for subcontractors.} So, Q A7 asks			
		nd NO. So, given only one answer cho			
A8	FULL TIME	Is the worker required to devote full	YES	NO	
		time to the firm during the			
		relationship?			
{Uncertain a	nswer: needs clari	fication. A subcontractor is often requ	ired to	finish a	iob within a
		efore moving onto another job. That's			
		ocontractors. The requirement "during			
		as simple as hiring a subcontractor to			
		duling purposes and perhaps safety re			
		res full attention by the sub until it gets			
		S to this question? It should not, nor s			
frequent req	uirements convert	IC subcontractors to employees.}			
A9	PLACE OF	Is the individual required to perform	YES	NO	
	WORK	the work on the firm's premises?			
{By definition	n. home construct	ion work is required to be done at a ho	me cor	structio	on site. A home
		ifacturing setting, factory facility or an			
		construction is considered to be the G			
		also Test "B" below. Components that			

installation a site, or by a manufacture construction YES. That's	at the home constr nother business en er or distributor of a n site is considered a ridiculous result	bcontractor's or manufacturer's facility uction site is done by the subcontractor tity altogether (e.g., an installer who reaccomponent, and installs it at the home to be the GC's premises, the question that building to be a demonstration that building to the contraction that building the contraction that building to the contraction that building the contraction that building the contraction that building the contraction that the contraction thas the contraction that the contraction that the contraction that	or who eceives ne site). n must constru	started is delivery . If the h always k action we	the work off- y from a nome be answered ork is unlike	
	ypes of work place n's unique situation	es. The question needs to be clarified to a	to acco	mmoda	te building	
A10	ORDER OR SEQUENCE	Is the worker required to perform the services in an order or pattern set by the firm?	YES	NO		
demanded by government practices with	y the overall sched official's inspection	d sequence ("order or pattern"?) that duling of multiple subcontractors and l ons of the construction work. Contract ces. Answering YES here for construc	both thes sand g	e GC's, l good bus	lender's and siness	
A11	REPORTS	Is the worker required to give oral or written reports to the firm on the state of the work?	YES	NO		
there's a pro the independ compromise materials, or subcontract	oblem that's been edent plumber drille ed, many other exalor has to come back ors and the GC the	east verbally report to the GC if the su encountered (e.g., independent framing d so many holes in the wall studs that mples of necessary communications), the next day. Without the constant co are would be chaos on a construction jour envert subcontractors into employees.}	sub restructed structed structed structed structure stru	eports to ural integ ub need ication b	othe GC that grity has been ls more petween	
A12	PAYMENTS	Is the worker's pay based upon time worked?	YES	NO		
subcontract bid on a time buyer or hor can be last r	{Generally NO, but while jobs are bid, some are done on an hourly basis by independent subcontractors. It is difficult to price some work on certain home construction sites, so subs will bid on a time and materials basis. Change orders, too, that come from either the GC or the home buyer or home owner (e.g., for inside trim, paint colors, countertops, fixtures, many other items) can be last minute and be quite involved. For many trusted subcontractors, with whom the GC has experience, the sub is allowed to bill the GC on a time basis.}					
A13	EXPENSES	Does the firm pay the worker's expenses?	YES	NO		
(Generally N work perfori		actor's expenses are generally include	d in the	e quote d	or bill for the	
A14	TOOLS & MATERIALS	Does the firm furnish the tools and materials needed to do the work?	YES	NO		
together. Go own tools to bought by the framer to per as wallboard equipment — independent	enerally, the tools to the job site. But no ne GC, delivered to rform the framing to d, tile, flooring, light all bought by the of t subcontractor cra	ruction industry, these are two distincted to do a subcontractor's work are not planterials are often supplied by the GC. the job site by the lumberyard, and the work. The same can be said for many at fixtures, bathroom fixtures, appliance GC and delivered to the home construction of the GC supplies the fixtures and appliance of the GC supplies the fixtures and the GC supplies the GC	rovided For exe e GC ha other ty es, furn ction si installe	d; the su xample, ires an ii ypes of i naces an ite, but ii ers may a	b brings their lumber is ndependent materials, such dother nstalled by also bring other	

and conduit, but the plumber and electrician brings minor parts). The GC's purchase and supply of many materials is important for quality control reasons, bulk pricing advantages, and for the GC's control of warranty relationships with suppliers and manufacturers so the GC can better service their home buyer or home owner client. So, with legitimate independent subcontractors, the tools question is answered NO but the materials question is often answered YES and that

answer shou	uld not convert sub	ocontractors to employees. If given on	ly one	choice,	what does a
A15	INVESTMENT	Does the worker have a significant investment in the facilities used in doing the work?	NO	YES	
{Question is unclear. What is meant by "facilities" used in doing the work? Certainly, some legitimate subcontractors have a significant investment in the tools and vehicles they own to get their work done. So, we presume YES would be the correct answer. Some other legitimate subcontractors may require little or no investment, need no or few tools, just their time and expertise, to get their job done. We presume a GC could answer NO for them, but that should not make them the GC's employees. Some subcontractors will invest their time and materials to do their work but not get paid until the GC gets paid by the lender or homeowner. In that sense, those subs have a significant investment in the "facilities." Needs clarification.}					
A16	PROFIT OR LOSS	Can the worker realize a profit or suffer a loss as a result of the services performed for the firm?	NO	YES	
		for an employee with an ownership int ould be YES, they can realize a profit or			
A17	WORKS FOR MORE THAN ONE FIRM	Does the individual work for a number of firms at the same time?	NO	YES	
{Generally YES, a subcontractor can work for a number of GC's at the same time, but the nature of the work or scheduling requirements may require the sub to complete one job before moving onto the next job. Also, for sole proprietor or very small independent subs who work by themselves or with 1 or 2 employees, the answer is necessarily NO. These subs cannot work for more than one firm at the same time because it's physically impossible. Answering NO for them should not convert them into the GC's employees.}					
A18	OFFERS SERVICES TO THE PUBLIC	Does the worker offer this service to the general public?	NO	YES	
{This question is incomplete. Some independent subcontractors work only on new construction or only for GC's and, therefore, do not "offer" their services to the general public, although there is nothing that precludes them from doing so. The question should be rephrased to capture the reality of construction work: i.e., Does the worker offer, or could the worker offer, this service to the general public? If rephrased, this question would be answered YES for independent contractors and NO for employees as the question intends to solicit.}					
A19	RIGHT TO FIRE	Does the firm have the right to discharge the worker at any time?	YES	NO	
{If discharge also means a GC can stop an independent subcontractor's work, then the answer is necessarily YES. Absolutely, a GC should be able to stop the IC's work (i.e., discharge the worker?) if they're committing code violations, not meeting quality expectations, don't show up for the job as scheduled, causing safety issues or other disruptions on the job site, or for any other contract violations. Most GC's would, therefore, answer this question YES, but that should not convert ICs into employees.}					
A20	RIGHT TO QUIT	Does the individual have a right to terminate the relationship at any time without incurring liability?	YES	NO	
[Most GCs cannot accurately answer this question without legal counsel. A subcontractor (IC) may have the right to terminate the work relationship if the GC does not act in good faith or does not perform it's end of the agreement (e.g., the GC has not supplied the lumber necessary for a framer to start work, and the framer has other jobs they have scheduled and cannot wait for the GC to perform). Whether or not the IC's termination of work results in the IC incurring liability is a legal question of contract law. Also, some employees, particularly management employees in larger companies, may work under an employment agreement. And, if the employee terminates his					

employment contrary to the terms of such agreement, liability may be incurred, necessitating a NO answer to the question (implying they're an IC not an employee). Therefore, without more information, the answers to this question do not necessarily lead to concluding the worker is an employee or IC.}

IRRESPECTIVE OF THE RESULT OF THE COMMON LAW DETERMINATION ABOVE, YOU MUST ALSO SATISFY BOTH TEST B AND TEST C BELOW.

TEST B: ANSWERING EITHER OF THESE QUESTIONS AS IC WILL SATISFY THIS TEST

#	FACTOR DI	ESCRIPTION	EE	IC	DNA
B1	OUTSIDE USUAL COURSE OF EMPLOYER'S BUSINESS	Is the service provided part of the employer's normal business operation? {See comment on pg 1}	YES	NO	
B2	OUTSIDE EMPLOYER'S PREMISES	Does the individual perform any of the work on the firm's premises? {See comment on pg 1, and comment on question A9. Again, if the home construction site is considered the "firm's premises" the question is absurd.}	YES	NO	

TEST C: THIS TEST MUST BE APPLIED TO EACH INDIVIDUAL. SIMILARLY SITUATED WORKERS MAY DIFFER IN THEIR RESPONSE TO THIS FACTOR.

#	FACTOR DE	SCRIPTION	EE	IC	DNA
C1	ENGAGED IN AN INDEPENDENTLY ESTABLISHED BUSINESS OF THE SAME NATURE AS SERVICE PROVIDED	Is the worker customarily engaged in an independently established trade, business, occupation or profession of the same nature as the service being provided? (Items A13-A20 may help to determine the existence of a business.)	NO	YES	

{Test C is generally not a problem, but the important note to make on this is that many services related to home construction can be performed by both employees or legitimate independent subcontractors. The important determinant here is whether the person performing the work is set up as an independent business, e.g., has their own business license, letterhead, business card, etc. as noted below. Test C answers should override answers on Test A and Test B. The key is that a preponderance of these items in Test C should be established <u>prior to</u> forming the working relationship between the firm and the worker.}

POTENTIAL EVIDENCE TO SUPPORT YOUR DETERMINATION REGARDING TEST C

Business license	Letterhead stationary	References of other clients
Business liability insurance certificate	Advertisements in yellow pages, newspapers, trade journals, etc.	Registration for or collection of state sales tax on the services provided.
Business card	Bills or invoices with a logo or trade name	Federal identification number for the business.

Notes regarding this determination: